

The 8<sup>th</sup> Kazakhstan  
International  
specialized exhibition  
of equipment and  
technologies for agriculture

# Post Show Report



# AgriTek

A S T A N A ' 2 0 1 3

**13-15 March 2013**

Republic of Kazakhstan, Astana city  
Exhibition center "KORME"



**Organizers**  
**TNT**  
PRODUCTIONS, INC.

International exhibition company TNT Productions, Inc.  
In cooperation with the partner in Kazakhstan LLP "TNT Reklama"

[www.agriastana.kz](http://www.agriastana.kz)

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## Exhibition overview

### Survey of the exhibition

The 8th Kazakhstani International specialized exhibition of equipment and technologies for agriculture **AgriTek Astana'2013** was held from **13 until 15 March 2013** in Astana city in the Exhibition center "Korme". The following were present during the official ceremony of exhibition opening that took place on March 13:



- **MUSLIM UMIR'YAYEV**  
Vice-minister of agriculture of the Republic of Kazakhstan.
- **KENNETH J. FAIRFAX.**  
Ambassador of the United States of America in the Republic of Kazakhstan.
- **DR. GUIDO HERZ**  
Ambassador of Germany in the Republic of Kazakhstan.
- **NIKOLOS CHALOEV**  
Chargé d'affaires of Georgia to the Republic of Kazakhstan.
- **HENDRIKUS PUTKER**  
Deputy Head of Mission, Head of Economic Section of the Embassy of the Kingdom of the Netherlands in the Republic of Kazakhstan.
- **OLEG DÓMASHEV**  
1st secretary of the Embassy of the Republic of Belarus in the Republic of Kazakhstan.
- **WALTER FERRARA**  
Counselor of the Embassy of Italy in the Republic of Kazakhstan.
- **MIKHAIL CHUBUKOV**  
Delegation of the Embassy of Ukraine, the head of the delegation is Counselor of the Embassy of Ukraine in the Republic of Kazakhstan.
- **FRANTISEK TROJACEK**  
Counselor of Trade and Economic department of the Embassy of the Czech Republic in the Republic of Kazakhstan.
- **MR. MUSTAFA ILKER ÖZDEM**  
Commercial Counselor of the Republic of Turkey in the Republic of Kazakhstan.
- **LEILA ALIYEVA**  
Head of the Trade and Economic department of the Embassy of Belgium in the Republic of Kazakhstan.
- **GULMIRA AKIMOVA**  
Consultant of the Trade Representation of the Russian Federation in the Republic of Kazakhstan.

- **DULAT AITZHANOV**  
Chief of the Board of "KazAgro" National management holding".
- **ARMAN EVNIYEV**  
Chief of the Board of the Kazakhstan's Business Council of agro-industrial complex.
- **ABDULLA KUNDAKBAYEV**  
Vice-president of the Chamber of Commerce and Industry of the Republic of Kazakhstan.
- **MURAT DALABAYEV**  
Head of the Agricultural Department of Astana City.
- **JUSTIN WEBB**  
President of the international exhibition company TNT Productions, Inc.
- **ALEXANDER KHMELEVSKIY**  
Director of the representation of the international exhibition company TNT Productions, Inc. in the Republic of Kazakhstan.
- **GENNADIY DYAKIN**  
Director of the international exhibition AgriTek Astana.

#### Among the guests:

- **MR. AUEZKHAN DARINOV**  
President of the union of farmers of Kazakhstan.
- **MR. RUSLAN SHARIPOV**  
President of the union of poultry farmers of Kazakhstan.
- **IVAN SAUER**  
Chairman of the Board of the Meat and Dairy Association of Kazakhstan.
- **NURLAN TLEUMAYEV**  
President of the grain union of Kazakhstan.
- **KANAT KOSHMAN**  
President of the Association of Greenhouses of Kazakhstan.
- **GUMAR RAKHIMZHANOV**  
Chairman of the Board of «Kazagrofinance».
- **MRS. AYGUL AKHMETZHANOVA**  
Chairman of the Board «Kazagromarketing».

In the framework of the exhibition the conference was held where the most urgent questions of agriculture of Kazakhstan were discussed.

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## Official support and sponsors:



### Official support:



Ministry of Agriculture  
of the Republic of Kazakhstan



City of Astana



National governing holding  
"KazAgro" JSC



Botschaft  
der Bundesrepublik Deutschland  
Astana



Union of Farmers  
of Kazakhstan



Poultry Farmers Union  
of Kazakhstan



Meat Union  
of Kazakhstan



АССОЦИАЦИЯ ТЕПЛИЦ КАЗАХСТАНА  
Объединения юридических лиц  
Kazakhstan  
Greenhouses Association



Kazagrofinance



Under patronage of Commercial and Industrial Chamber  
of the Republic of Kazakhstan.



### Official Sponsor:

**РОСТСЕЛЬМАШ**



### Media Support:





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## The main Facts



The UFI Executive Committee approved the admission of TNT Productions, Inc. as a full member of UFI in the category of "Exhibition organizers". AgriTek Astana has been granted the status of "UFI Approved Event". "UFI Approved Event" sign confirms level of event management, influence of such events on business and industry development, and also confirms reliability of statistical data. UFI Association carries out certification on the basis of the annual results of audit of exhibition events.

### Statistics of the exhibition participants

Quantity of exhibitors	198
Number of countries	20
Quantity of participants from Kazakhstan	66
Quantity of foreign participants	132
Exposition area in the pavilion	4 456 sq. m
External exposition area	1 465 sq. m

### Statistics of the exhibition visitors

4 430 visitors  
from 22 countries  
from 14 regions of Kazakhstan



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## List of participants

ABI-ZHER	Kazakhstan	Agroindustrial business council of Kazakhstan	Kazakhstan
ABP GRAIN STORAGE SYSTEMS LLP	Turkey	APK Expert	Russia
«AGNIY» Ltd.	Kazakhstan	APK-Inform Media Group, Ltd.	Ukraine
Agralis GmbH	Germany	Proizvodstvenno-Vnedrencheskoe	
«Agrarnyi sector» Journal	Kazakhstan	Predpriyatiye «ARAY» OOO	Poland
Agriana	Kazakhstan	A.S.K. Technik Ltd.	Germany
AGRIMATCO LLP	Kazakhstan	ALE "Kazakhstan Greenhouse Association"	Kazakhstan
«AgroAlem», The Agriculture Journal	Kazakhstan	«Astana-Business» LTD	Kazakhstan
"Journal of gribusiness"	Russia	LLC «Asyl Kokche Zoovetsnab»	Kazakhstan
«AGRODOM» AGRICULTURAL NEWSPAPER	Kazakhstan	AVAGRO	Kazakhstan
«Agrohimiya» Ltd.	Kazakhstan	AWILA Anlagenbau GmbH	Germany
«AgroInfo». Information Advertising		Bassar Electronics Ltd	Kazakhstan
Agricultural Newspaper	Kazakhstan	BAUER GROUP	Austria
"AGROINFORM NORTHERN		BelAgroSistema Service GmbH	Belarus
KAZAKHSTAN" JOURNAL	Kazakhstan	BELAVTO LLP	Belarus
Agrolife magazine	Kazakhstan	"Belorusskaya shina" LLP	Belarus
AGROMAK	Turkey	IB Bednenko A.A.	Russia
International Trade Manufacturing		BDM-Agro	Russia
Company "Agromir", LLC	Russia	BDW Feedmill Systems GmbH & Co. KG	Germany
JSC «AgromashHolding»	Kazakhstan	BELECOTECHNIKA Ltd	Belarus
«AP: AgroPOST»	Belarus	Biolchim S.p.A.	Italy
ZAO AGROPROMTEHNIKA	Russia	Blu-Jet, Thurston Manufacturing	USA
LLC "Agrosnab"	Russia	BORGHI SRL	Italy
International Project Newspaper		"Boss Agro" agricultural magazine	Kazakhstan
«Agrosnab Chernozemya»	Russia	BRESTSELMASH	Belarus
AGROTEC IMPEX GmbH	Germany	Trade Commissioner Service, Embassy	
Agrotechnology	Denmark	of Canada to Kazakhstan	Canada
Alfa-Treid Ltd.	Russia	Canam Group	Kazakhstan
OOO «Almazselmash»	Russia	„CFT Kazakhstan“ LLP	Kazakhstan
ALTUNTAS HAVL.VE HAYV.SAN.TIC.A.S.	Turkey	Changzhou Hengxin Silo Equipment Co Ltd.	China
AMAZONEN-Werke H. Dreyer GmbH & Co. KG	Germany	Celtic Cooling	the Netherlands
AMITY AG-ENTERPRISES Inc.	Canada	Chemie and Technology	Kazakhstan
ANA MILLING SYSTEMS	Turkey	Cimbria	Austria
« » - «Agro Plus Commerce» LLP	Kazakhstan	Cogent3D Inc.	USA
		"Convex International GmbH"	Germany

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Representation CT AGRO GmbH in the Republic of Kazakhstan Cukurova Silo Manufacturing DarSat-PTK DEHSETILER GRAIN STORAGE SYSTEMS DEKORT-TURBOSERVICE branch DEKORT LIMITED LIABILITY COMPANY DLG Service GmbH DOGAL CHEMICALS & PESTICIDES INDUSTRY TRADE S.A Dostyk-M Embassy of the Federal Republic of Germany «Empire Group Corporation» ENTIL ENDÜSTR YATIRIMLARI VE T.C.A. . «Eurasia Group» LLC «Evraziyskaya agrohimicheskaya kompaniya» «ExpoAgroTrade» Ltd. FACCO & C. S.p.A. OFFICINE FARMTEC a.s. Scientific and Production Enterprise «Farmaks» FERRONI srl Friesvale Farms International Inc. Frunze Plant GATES CIS LLC GLOBALTEC Global4 Engineering German Agrarian Centre in Kazakhstan DAZ –Kasachstan GREAT PLAINS MFG INC Green Service, LLP HIMEL Maschinen GmbH & Co. KG Horizon Livestock Hunland Trade Kft IM.AG.IN. solutions srl Bonfanti cereal dryers Joint stock company «Invet»	Germany Turkey Kazakhstan Turkey  Kazakhstan Germany  Turkey Kazakhstan Germany Kazakhstan Turkey Kazakhstan Kazakhstan Kazakhstan Italy Czech Republic Russia Italy Canada Kazakhstan USA Kazakhstan  Germany USA Kazakhstan Germany USA Hungary Italy Belarus	«Iskra AE» IOTTI sas “KazAgroFinance” JSC "Kazagrimarketing" JSC «KAZAKH-ZERNO» Kazbelagriengineering. LTD “KAZPHOSPHATE” LLC “Kazlein” LLP Klinger GmbH KISCHEMICALS LLC. KMZ INDUSTRIES FLP Kolupaev Komipharm International Co., Ltd. P.H.Konrad Krzysztof Przewoziecki LLP “Kormovik” LLC « udijs MKorma» KRONE LA MECCANICA snc Landmark Landmaschinen Vertrieb International GmbH Lemex Group Lincoln GmbH Mas Agro MASCHIO-GASPARDO RUSSIA “Meat-milk Union of Kazakhstan” MeeGaa Substrates Mecmar SPA Meridian «MONITORING PLUS» LTD MONTANA CATTLE LLC MUYANG GROUP MULMIX FACCO SRL MYSILO GRAIN STORAGE SYSTEMS AND HANDLING EQUIPMENTS NASSAN GREENHOUSES	Russia Italy Kazakhstan Kazakhstan Kazakhstan Kazakhstan Kazakhstan Austria Hungary Ukraine Ukraine Korea Poland Kazakhstan Russia Germany Italy Russia Germany Russia Germany Kazakhstan Italy Kazakhstan the Netherlands Italy Canada Kazakhstan USA China Italy  Turkey Turkey
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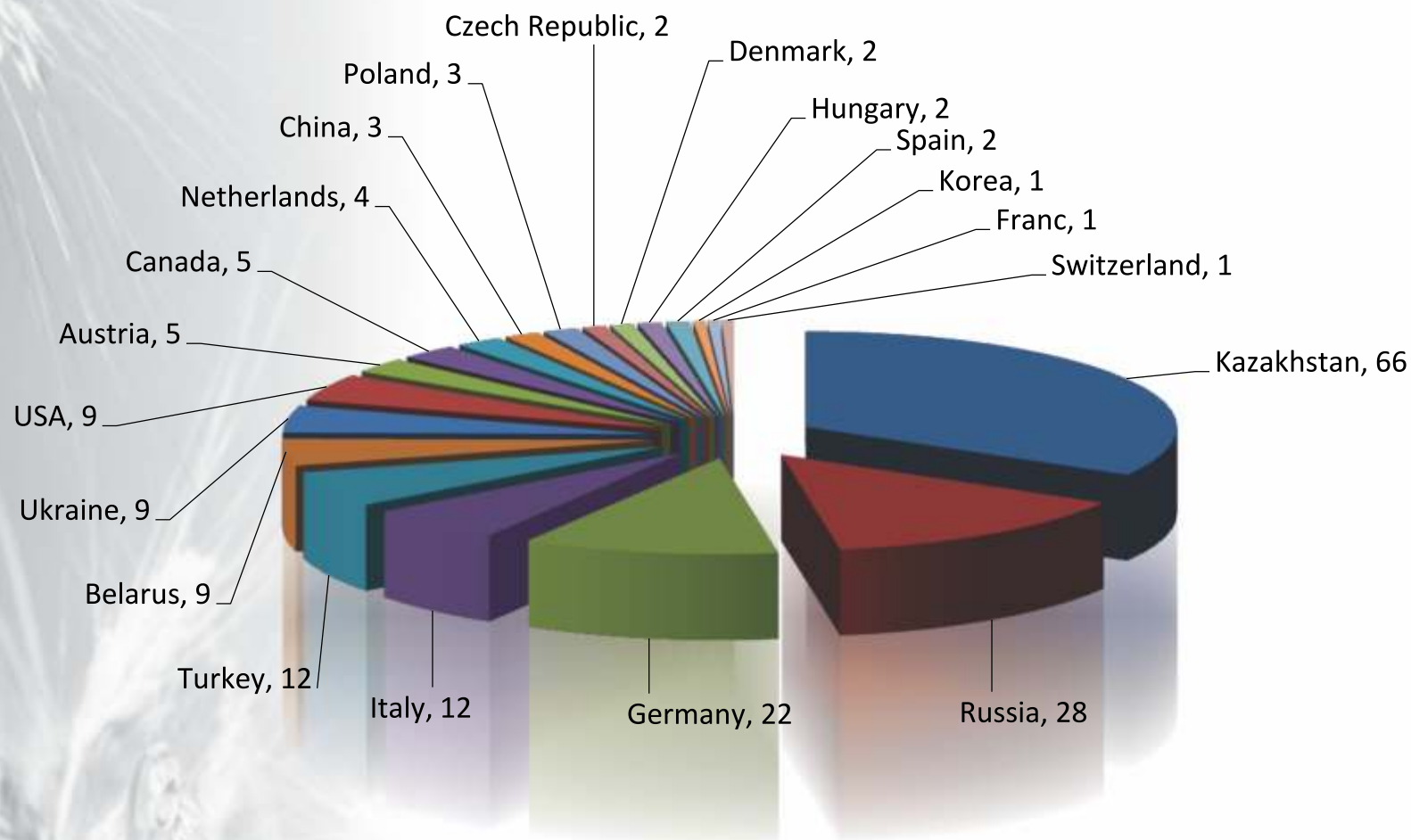
## List of participants

NDTO – North Dakota Trade Office	USA	„SL Agro“	Kazakhstan
Nertus Agro Ltd.	Ukraine	STELA Laxhuber drying technology	Germany
NUTRISTAR INTERNATIONAL	France	Agro Media Holding «Svetich»	Russia
LTD OLIS	Ukraine	SPAGGIARI INDUSTRIA GOMMA srl	Italy
«Os TEKS.TAR GIDA SO UT S S.		Sweet Manufacturing Company	USA
N . SAN. T C. LTD STI»	Turkey	SWISSGROW	Switzerland
LLP «Oskemenagriproekt»	Kazakhstan	TeeJet Technologies	Poland
Ottevanger Milling Engineers	the Netherlands	TRACTOR.RU	Russia
Partner-Agro	Russia	«Turkuaz Machinery» LLP	Kazakhstan
PETKUS KAZAKHSTAN LLP	Germany	URAL LTD JSC	Kazakhstan
PÖTTINGER	Austria	U S. COMMERCIAL SERVICE	USA
LLC «Poliplex»	Russia	«UNION OF FARMERS OF KAZAKHSTAN»	Kazakhstan
LLP «Polymya»	Kazakhstan	UNION POULTRY OF KAZAKHSTAN	Kazakhstan
«PITERTRAKTOROZAPCHAST» LLC	Russia	UNION PERLITE	Kazakhstan
TOO PCA Group	Kazakhstan	University of Applied Sciences	
OJSC «Prodmash»	Russia	Weihenstephan-Triesdorf	Germany
PROJEKT-Agro, journal	Ukraine	VARIANT» FACTORY LTD	Ukraine
Promstan Asia	Kazakhstan	Vneshmetalltorg	Russia
PROSAGRI srl	Italy	VOGEL & NOOT Landmaschinen GmbH & Co KG	Austria
PW Group GmbH	Germany	Voronezhselmash TD TOO	Russia
Ltd. RAPOOL KAZAKHSTAN	Germany	WESTEEL	Spain
Riatrade LLC	Kazakhstan	Westrup A/S	Austria
LLP «Rijk Zwaan Almaty»	the Netherlands	«Yellow Pages of Kazakhstan»	Kazakhstan
Risto GbR	Germany	Yuzhno-Uralskiy Vesovoy Zavod	Russia
LLC «Service center «Rostselmash»	Russia	Xports International Inc	Canada
«Rubber Technical Items»	Kazakhstan	The Republican Magazine «	Kazakhstan
Rufepa Tecnoagro	Spain	«ZHERDAN»	Kazakhstan
SCHETELIG KZ	Kazakhstan		
LLC Selhozproekt.	Russia		
SENKRON PLAST K A. .	Turkey		
FLP Soroka I.F.	Ukraine		
Shandong Yikai Storage Engineering Co., Ltd.	China		
JSC «Sibagrocentr»	Russia		
«Simbio KZ "LLP	Kazakhstan		
SINEKO International a.s.	Czech Republic		



## Analysis of participants

Participants in the exhibition were 198 companies from 20 different countries



Kazakhstan	66
Russia	28
Germany	22
Italy	12
Turkey	12
Belarus	9
Ukraine	9
USA	9
Austria	5
Canada	5
Netherlands	4
China	3
Poland	3
Czech Republic	2
Denmark	2
Hungary	2
Spain	2
Korea	1
Franc	1
Switzerland	1

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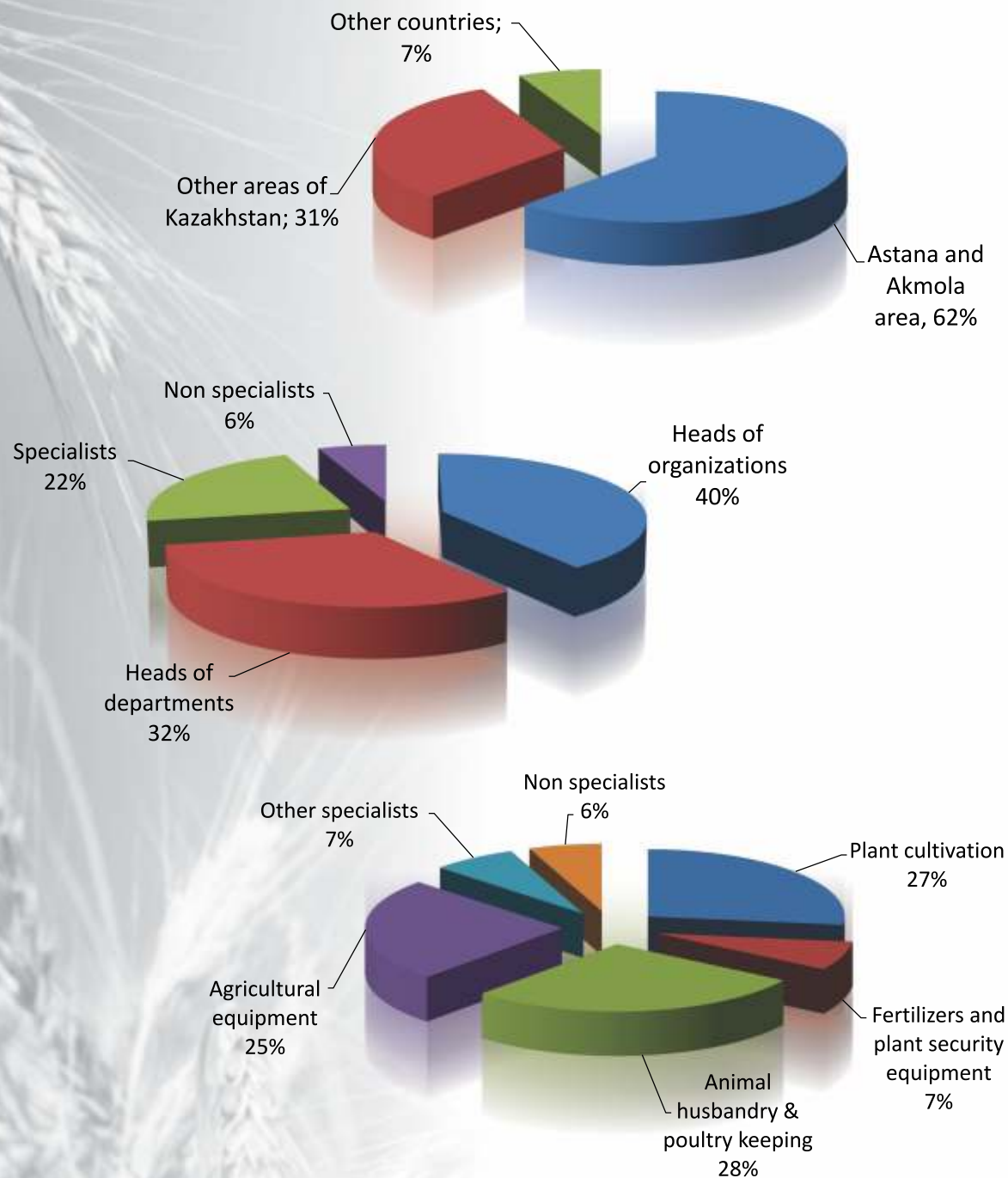
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## Analysis of visitors

Audit of exhibition has been conducted in accordance with the “UFI Auditing Rules for Statistics of UFI Approved Events” and the “UFI Calculation Standards and Definitions”. According to audit, the exhibition was visited by 4 430 people, practically from all regions of Kazakhstan, and also from 22 countries. At the pie chart the geography of the visitors is graphically presented.

It is clear that the exhibition caused the biggest interest among specialists such visitors were 94% (according to audit). The majority of the visitors have the very direct relationship to agriculture that is from the companies which profile is agricultural equipment, plant cultivation, cattle breeding, fertilizers and seeds. From the remaining visitors the majority was also attracted to the exhibition by the professional interest, they were the personnel of construction, transport and communications, commerce, financial structures and etc., which activities also cover the agricultural sphere.

At the same time the majority of the visitors were presented by the heads of organizations (directors, presidents, chairmen, head's of the farms) and the heads of subdivisions (managers, heads of the sections, departments and etc.). The exhibition also attracted lots of the specialists of agricultural branch – agronomists, engineers, production engineers, veterinarians, zoo technicians, etc. Students of Agrarian University prevailed over nonspecialists.





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## Photo gallery





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The 9-th Annual International  
Exhibition for Agriculture  
Horticulture, Animal Husbandry &  
Stock Breeding in the Republic of Kazakhstan

**12-14  
March  
2014**

Astana, Republic of Kazakhstan

Organized by:



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